

15th Annual Tahoe Donner FALL FESTIVAL

2026 SPONSORSHIP OPPORTUNITIES



The 15th Annual Tahoe Donner Fall Festival

Fell Festival is Truckee's premier family-friendly harvest celebration and one of Tahoe Donner's largest events of the year, with a growing participation year after year. Fall Festival is a favorite for all ages, featuring a full day of seasonal-themed events and activities. As each year gets bigger and better, you can expect familiar favorites such as:

- Face painting
- Candy apple station
- Vendor booths
- Pony rides
- Wild animal show
- Kids/craft area
- Axthrowing
- Balloon animals
- Pumpkin patch/carving station
- Climbing wall and slide
- Doggie dip adventure in the Northwoods Pool

This packet provides event details and sponsorship opportunities for you and your business to consider for this family-fun event, which continues to be a Tahoe Donner favorite through the years!

EVENT DETAILS

Who: Tahoe Donner homeowners, Truckee/Tahoe residents and visitors

What: 15th Annual Fall Festival

Where: Tahoe Donner Northwoods Clubhouse

When: Saturday, Oct. 10

Tickets: Admission required, with option to purchase food, drinks + tickets

to add-on activities

Promotion: Marketing launch begins in early September

*All dates, times and event activities subject to change.



TAHOE DONNER AUDIENCE OVERVIEW



A Community Like No Other

For advertisers, Tahoe Donner presents an exclusive opportunity to connect with a dynamic, engaged audience of active families, high-net-worth individuals, and outdoor enthusiasts. Our members and guests are deeply invested in enjoying the best of the Tahoe lifestyle, making your brand part of their experience in an environment where adventure, recreation, and relaxation converge.

MEMBER STATS



72%
SECOND
HOMEOWNERS

28% FULL-TIME RESIDENTS

Second homeowners primary residences are primarily concentrated in San Francisco Bay Area and Sacramento.



52% MALE



48%
FEMALE



85.4% HAVE A 4-YEAR OR GRADUATE-LEVEL DEGREE



63.5% MEDIAN INCOME OF \$150K OR HIGHER



\$1,172,500 MEDIAN HOME PRICE

AGE PROFILE

0-6	4%
7-18	16%
19-30	13%
31-45	21%
46-64	14%
65+	32%

INTERESTS



SKIING



BIKING



HIKING



GOLF



WATER SPORTS



OTHER
RECREATIONAL
AND FAMILY
ACTIVITIES

VISITOR STATS

650,000 visitors annually

Passionate about outdoor recreation and nature; very tech savvy

Reside primarily in San Francisco Bay Area and Sacramento

AHOE DONNER

TESTIMONIALS + STATS

"We had such a great time! The kids were entertained and so were the adults. LOVED the animal show."

"Amazing event!! So well put together. We had a blast!!"

"Fun event! Boy especially loved the bounce houses, petting zoo, jumping thing/climbing wall, and pony ride."

1k+ total attendees

52% of attendees attended the event in previous years

96% said they would attend the festival again

53% heard about the festival via email or social media (sponsors are included in both!)

Overall rating of festival experience 4.5 out of 5 stars







MAZE • ARTS + CRAFTS • DOGGIE DIP • CLIMBING WALL

THANK YOU TO OUR SPONSORS







SPONSORSHIP PACKAGES

BRONZE SPONSORSHIP \$500

- Logo on dedicated event website landing page
- Logo included in the ticket sales announcement email to all Tahoe Donner members
 - ~20k+ subscribers, Avg. 57% OR, Avg. 3% CTR

SOCIAL

 Mention/tag in one social post or story

DAY-OF EVENT

- Logo inclusion on 24" x 36" sponsor thank you sign at event entrance
- Two event admission tickets

SILVER SPONSORSHIP \$1,250

INCLUDES THE BRONZE SPONSORSHIP PACKAGE + THESE ADDITIONAL ITEMS:

• Logo on event map + program

SOCIAL

Mention/tag in two social posts or stories

DAY-OF EVENT

- Two 3'x 8' event banners (sponsor provided)
- Two stage mentions
- One onsite booth for marketing/ sales activation
- Four event admission tickets

EXCLUSIVE GOLD SPONSORSHIP (1 AVAILABLE) \$3,000

INCLUDES THE SILVER
SPONSORSHIP PACKAGE + THESE
ADDITIONAL ELEMENTS:

PRINT + DIGITAL ADVERTISING

- "Featured Sponsor" logo inclusion in Tahoe Donner News + Life magazine event article
- Exclusive banner ad and logo included in the ticket sales announcement email to all Tahoe Donner members

SOCIAL

Mention/tag in three social posts or stories

DAY-OF EVENT

- Logo on 250+ event pint glasses
- Logo on banners and onstage signage
- Three 3'x8' event banners (sponsor provided)
- Four stage mentions
- Six event admission tickets











ONSITE SPONSOR PLACEMENTS



SPONSORSHIP EXAMPLES

EVENT LANDING PAGE



Fall is in the Air at the 13th Annual Fall Festival

tiation News, Northwoods Clubhouse, Pizza on the Hill

Come and revel in the splendor of the harvest season at Truckee's premier family-friendly autumn celebration. One of Tahoe Donner's most popular community events, Fall Festival is a favorite for all ages.

Experience familiar favorites like a bounce house, face painting and a candy apple station, and special activities like the everpopular Wild Things animal show, must-see magic show, pony rides for children ages 2-6, a climbing wall and a doggie dip adventure for your four-legged friends in Northwoods Pool!

Kids who arrive in costume will receive a custom tote bag – a limited quantity is available, so arrive early!

- Explore the Pumpkin Patch
 NEW This Year A Must-See Magic Show
- Get Creative with Arts + Crafts
 Experience the Thrill of the Climbing Wall
- . Navigate the Kids' Maze
- Bounce to Your Heart's Content in the Bounce House
 Meet Fascinating Animals at the Live Animal Show
- Indulge in Sweet Treats at the Caramel Apple + Cotton Candy Station
 Dive into Fun at the Doggie Dip
- . Enjoy Pony Rides, Games and So Much Morel

No festival is complete without sweet treats like cotton candy, popcorn and caramel apples. For meals on the go, grab a bratwurst or hot dog to munch while you explore. Or enjoy a fresh pizza from Pizza on the Hill, open during the event.

A shuttle will run from the Trout Creek Recreation Center parking lot to the festival grounds for easy parking and access

Tickets are available for purchase at the event - find more event information here!

THANK YOU TO OUR 2024 SPONSORS

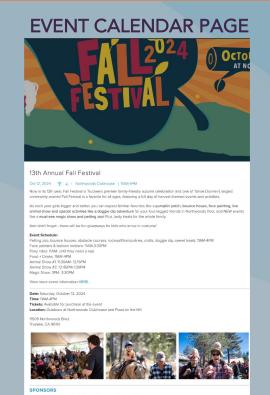












TD NEWS + LIFE MAGAZINE ARTICLE

elements

S Summerset

EAST FORK







tahoedonnerassociation



View insights

Boost post







Join us for Truckee's premier family-friendly Fall Festival returns on Oct. 12, and tickets are on sale now! 🦙 🐔

Join us for Truckee's premier family-friendly autumn celebrations - a community favorite for all ages, featuring a full day of fall-themed events and activities including a pumpkin patch, face painting, wild animal show and so much more. (A)

Get your tickets now! Find event details and purchase tickets for the whole family today through the #LinkInBio. And don't forget to arrive in costume!

Thank you to our sponsors for making this event possible, and be sure to check out the fun photo booth sponsored by EastFork Roofing.

@eastforkroofing

@elementsmtn.co

@1015ktke

@tahoeforesthealthsystem

@summersetseniorliving

SPONSOR DELIVERABLES + KEY TIMELINES

DELIVERABLES	DUE DATES
Company Logo vector files (AI or EPS ONLY) for inclusion on print and digital promotional materials	Aug. 15
600x200 ad for dedicated email (Gold sponsor only)	Aug. 15
Instagram and Facebook handle(s)	Aug. 15
25-word promotional script for stage mention(s)	Sept. 22
3'x8' banner(s)*	Sept. 22

